



VALCOURT
GROUP

Metal Maintenance

Cross-Selling Sheet



Adding Metal Maintenance Services to Current Clients

1

Signs of Opportunity

Elevator entries and button panels are scratched and/or dull.

2

Fingerprints are covering entries and button panels.

3 Simple Questions To Ask:

1. Who currently maintains the metal components of your building? (elevator entries and interiors, lobby entrances, doors, restroom partitions, etc.)
2. How often do you have this service performed?
3. Are you concerned with the current state or look of the metal throughout your building?

What We Do

- Refinish stainless steel and bronze to a like-new look
- Blacken stainless steel and bronze in place, which can greatly help reduce costs when a building interior is rebranding and renovating
- Maintain metal components throughout the year to keep looking bright and new

DYK?



It typically takes us one evening to refinish the entry and interior of an elevator



For optimal results, we recommend a twice-a-year refinishing frequency