



VALCOURT
GROUP

**Water-
proofing**

Cross-Selling Sheet



Adding Waterproofing Services to Current Clients

Signs of Opportunity

- Water leaks / stained ceiling tile by exterior of the building
- Façade failures (masonry, EIFS, stucco, precast, etc.)
- Parking deck cracks
- Sticky notes on windows

5 Simple Questions To Ask:

1. Do you have any leaks in your building?
2. Do you have any exterior building restoration projects coming up?
3. When was the last time you had the exterior of your building inspected?
4. Are you familiar with our waterproofing and restoration services?
5. Who do you work with when you have to do a waterproofing or exterior restoration project?

What We Do

- Leak Repair / ProXpress
- Caulking / Sealant Replacement
- Masonry Repair
- Brick Pointing
- Brick Replacement
- Through Wall Flashing
- Balcony Restoration
- Façade Coating
- Parking Garage Restoration
- Deck Coating
- Concrete Repairs
- Expansion Joint Replacement
- EIFS Repairs
- Stucco Repairs
- Window Replacement

WE DO EMERGENCY LEAK REPAIR ON:

2,100 Buildings
Per Year!



**MAJOR WATERPROOFING
RESTORATION**

700 Projects Per Year!

DYK?



Did you know that Valcourt's waterproofing and restoration division is bigger than our window washing division?



Did you know that we have a dedicated department (ProXpress) to help property managers with small nuisance types of jobs on the exterior of their buildings and parking garages?



Did you know that Valcourt's WP Division can assist with your parking garage projects?



Did you know Valcourt has been doing waterproofing & restoration projects in DC/NJ/GA for the past 30 years?